

**SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS**  
OFFEROR TO COMPLETE BLOCKS 12, 17, 23, 24, & 30

1. REQUISITION NUMBER

PAGE 1 OF 11

2. CONTRACT NO. N00104-02-A-ZE84	3. AWARD EFFECTIVE DATE 07/26/2002	4. ORDER NUMBER	5. SOLICITATION NUMBER	6. SOLICITATION ISS DATE
7. SOLICITATION ACTION CALL:	a. NAME	b. TELEPHONE NUMBER (No collect calls)	8. OFFER DUE DATE/ LOCAL TIME	

9. ISSUED BY DEPARTMENT OF THE NAVY NAVAL INVENTORY CONTROL POINT 5450 CARLISLE PIKE MECHANICSBURG, PA 17055-0788 POC: S. JOHNSON/CODE 0272.5 PHONE: (717) 605-1548 EMAIL: SYLVIA_C_JOHNSON@ICPMECH.NAVY.MIL	CODE N00104	10. THIS ACQUISITION IS <input type="checkbox"/> UNRESTRICTED <input type="checkbox"/> SET ASIDE: %FOR <input type="checkbox"/> SMALL BUSINESS <input type="checkbox"/> SMALL DISADV. BUSINESS <input type="checkbox"/> 8(A) SIC: SIZE STANDARD:	11. DELIVERY FOR FOB DESTINATION UNLESS BLOCK IS MARKED <input type="checkbox"/> SEE SCHEDULE 13a. THIS CONTRACT IS A RATED ORDER UNDER DPAS (15 CFR 700) 13b. RATING 14. METHOD OF SOLICITATION <input type="checkbox"/> RFQ <input type="checkbox"/> IFB <input type="checkbox"/> RFP	12. DISCOUNT TERMS
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15. DELIVER TO SPECIFIED ON EACH ORDER	CODE	16. ADMINISTERED BY BASIC AGREEMENT - SAME AS BLOCK 9 ORDERS - AS CITED ON EACH INDIVIDUAL ORDER	CODE N00104
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17a. CONTRACTOR/OFFEROR SOFTMART GOVERNMENT SERVICES, INC. 450 ACORN LANE DOWNTOWN, PA 19335 POC: ANDREW ROHRBOUGH - 800-628-9091 X6492 EMAIL: ANDREW.ROHRBOUGH@SOFTMART.COM	CODE 1LW45	FACILITY	18a. PAYMENT WILL BE MADE BY SPECIFIED ON EACH ORDER	CODE
17b. CHECK IF REMITTANCE IS DIFFERENT AND PUT SUCH ADDRESS IN OFFER			18b. SUBMIT INVOICES TO ADDRESS SHOWN IN BLOCK 18a UNLESS BLOCK BELOW IS CHECKED. <input type="checkbox"/> SEE ADDENDUM	

19. ITEM NO.	20. SCHEDULE OF SUPPLIES/SERVICES	21. QUANTITY	22. UNIT	23. UNIT PRICE	24. AMOUNT
	SEE ATTACHMENT A - PRICING GSA SCHEDULE GS-35F-0346J APPLIES  REMIT TO: SOFTMART GOVERNMENT SERVICES, INC. P.O. BOX 8500-52288 PHILADELPHIA, PA 19178-2288				

25. ACCOUNTING AND APPROPRIATION DATA N/A - SPECIFIED ON EACH ORDER	26. TOTAL AWARD AMOUNT (For Govt. Use Only)
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27a. SOLICITATION INCORPORATES BY REFERENCE FAR 52.212-1, 52.212-4. FAR 52.212-3 AND 52.212-5 ARE ATTACHED. ADDENDA <input type="checkbox"/> ARE <input type="checkbox"/> ARE NOT ATTACHED	
27b. CONTRACT/PURCHASE ORDER INCORPORATES BY REFERENCE FAR 52.212-4, FAR 52.212-5 IS ATTACHED. ADDENDA <input checked="" type="checkbox"/> ARE <input type="checkbox"/> ARE NOT ATTACHED.	
28. CONTRACTOR IS REQUIRED TO SIGN THIS DOCUMENT AND RETURN 1 COPY TO ISSUING OFFICE. CONTRACTOR AGREES TO FURNISH AND DELIVER ALL ITEMS SET FORTH OR OTHERWISE IDENTIFIED ABOVE AND ON ANY ADDITIONAL SHEETS SUBJECT TO THE TERMS AND CONDITIONS SPECIFIED HEREIN.	
29. AWARD OF CONTRACT: REFERENCE OFFER <input type="checkbox"/> DATED . YOUR OFFER ON SOLICITATION (BLOCK 5), INCLUDING ANY ADDITIONS OR CHANGES WHICH ARE SET FORTH HEREIN, IS ACCEPTED AS TO ITEMS:	

30a. SIGNATURE OF OFFEROR/CONTRACTOR <i>Karl L. Klinger</i>	30b. NAME AND TITLE OF SIGNER (TYPE OR PRINT) Karl L. Klinger	30c. DATED SIGNED 7-26-02	31a. UNITED STATES OF AMERICA (SIGNATURE OF CONTRACTING OFFICER) <i>R. L. Klinger</i>	31b. NAME OF CONTRACTING OFFICER (TYPE OR PRINT) R. L. KLINGER CONTRACTING OFFICER	31c. DATE SIGNED 7/26/2002
32a. QUANTITY IN COLUMN 21 HAS BEEN <input type="checkbox"/> RECEIVED <input type="checkbox"/> INSPECTED <input type="checkbox"/> ACCEPTED, AND CONFORMS TO THE CONTRACT, EXCEPT AS NOTED			33. SHIP NUMBER <input type="checkbox"/> PARTIAL <input type="checkbox"/> FINAL		
34. PAYMENT <input type="checkbox"/> COMPLETE <input type="checkbox"/> PARTIAL <input type="checkbox"/> FINAL			35. AMOUNT VERIFIED CORRECT FOR		

36. SIGNATURE OF AUTHORIZED GOVT REPRESENTATIVE	36c. DATE	37. CHECK NUMBER	38. S/R ACCOUNT NUMBER	39. S/R VOUCHER NUMBER	40. PAID BY
41. CERTIFY THIS ACCOUNT IS CORRECT AND PROPER FOR PAYMENT		42a. RECEIVED BY (Print)			
41b. SIGNATURE AND TITLE OF CERTIFYING OFFICER		42b. RECEIVED AT (Location)			
41c. DATE		42c. DATE RECD (Y/M/M/D)			
		42d. TOTAL CONTAINERS			

**Blanket Purchase Agreement  
DoD Enterprise Software Agreement (ESA)**

In the spirit of the National Performance Review, the Department of Defense (DoD) and Softmart Government Services, Inc. enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Service Administration (GSA) Federal Supply Schedule Contract GS-35F-0346J.

Federal Supply Schedule Contract Blanket Purchase Agreements (BPA) reduce contracting and open market costs such as: search for sources, the development of technical documents, solicitations, and the evaluation of bids and offers.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the Government that works better and costs less.

The Enterprise Software Initiative (ESI) is a joint DoD project to develop and implement a DoD enterprise process. This BPA is issued in the spirit of the policy and guidelines provided in the DoD Chief Information Officer (CIO) Guidance and Policy Memorandum No. 12-8430-July 26, 2000 –Acquiring Commercially Available Software.

Attachments to this agreement are:

- a. Attachment A – Product and Price List
- b. Attachment B – Softmart Program Agreement
- c. Attachment C – Microsoft License Agreement/Product Use Rights
- d. Attachment D - Report of Sales – Standard Format
- e. Attachment E - ITEC Direct – Standard Format

**A. TERMS AND CONDITIONS**

1. Pursuant to General Services Administration (GSA) Federal Supply Services (FSS) Contract Number GS-35F-0346J, Softmart agrees to the following terms of a Blanket Purchase Agreement (BPA) with the Naval Inventory Control Point (NAVICP). All orders placed against this BPA are subject to the terms and conditions of the FSS Contract. The items on this BPA are set forth in Attachment A. License terms and conditions applicable to products acquired under this BPA are defined in the Softmart Program Agreement and the Microsoft License Agreement included as Attachments B and C respectively.

2. **Extent of Obligation.** The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be \$4M. The Government is obligated only to the extent of authorized purchases actually made under this BPA.

3. **Funds Obligation.** The BPA does not obligate any funds. Funds will be obligated on each delivery order.

4. **BPA Term.** The BPA expires four years after establishment. This expiration is contingent upon the Contractor maintaining or renewing a GSA FSS Schedule. The BPA will be reviewed annually to ensure that it still represents a "best value". Products may only be purchased in the first year of the agreement. Ordering of desktop configuration and single product expires on 6/26/2003. Renewals of enrollments that

are made in the first year may be ordered in the second and subsequent years until full payment has been made and the term of the enrollment has expired.

**5. Pricing Terms.** Attachment A provides all applicable prices. Prices shall not escalate and are not subject to upward adjustment during the term of the BPA. Spot discounting is encouraged and all Microsoft promotions shall be offered to the individual customers. The prices on the BPA will be reviewed annually, or as required to determine whether a reduction is appropriate in accordance with the price reduction provisions of the agreement. A 2% Acquisition, Contracting, and Technical (ACT) Fee is included in the prices. The contractor shall be responsible for the payment of all fees that are included in the product pricing (i.e. GSA, ACT), as calculated on the customer orders.

**5.1 Desktop Configurations (CLINs 1001 thru 1011).** The desktop configurations included in Attachment A to the BPA may be purchased under an Annual Payment Schedule or a Lump Sum Schedule. The initial purchase of a desktop configuration is a new enrollment. New desktop enrollments include license and three years of software assurance. Desktop renewals include software assurance only.

**5.1.1 Annual Payment Schedule.** This purchase plan provides for three annual payments for new enrollments purchased within one year of BPA issuance. The second and third payments will be due on the anniversary date of the initial purchase.

**5.1.2 Lump-Sum Payment Schedule.** This schedule is for one lump-sum, up-front payment for all three years. Software Assurance for all components of the desktop configuration is provided for three years. Discounts have been taken into consideration in the overall price of the BPA.

**5.2 Single Products (CLINS 0001 thru S001).** The products included in Attachment A may be purchased at the stated unit prices. Upgrade Advantage and Software Assurance coverage will continue for two years and three years respectively from the date of purchase, however, the full purchase price must be paid when the products are initially ordered. There is no minimum purchase quantity.

**6. Price Reduction (Most Favored Customer Prices).** The prices under this BPA shall be at least as low as the prices that the contractor has under any other contract instrument under like terms and conditions. If at any time the prices under any other contract instrument become lower than the prices in this BPA, this BPA will be modified to include the lower prices.

**7. License.** Software licenses purchased under this BPA are perpetual software licenses subject to the licensing provisions of Microsoft License Agreement/Product Use Rights dated 04/01/2002 and the terms of GSA Schedule SIN 132-33. Additional terms and license grants applicable to this agreement are listed in the Softmart Program Agreement, Attachment B. Proof of license shall be provided to the end use customer. Softmart will provide electronic Product Order Acknowledgments (POAs) to document license purchases. The POA is an internal proof of purchase that is generated by Softmart for each license order.

## **8. Software Distribution.**

**8.1 Media.** License prices do not include media that may be required for installation of the software. Pricing has been provided for media and documentation under individual CLINs, however, some products may be open market items and not available on GSA schedule. All such products are clearly identified "open market item". Orders under this BPA may include media and documentation when purchased in accordance with the following standard GSA terms. For administrative convenience, open market (non-contract) items may be added to a FSS BPA or an individual order, provided that the items are clearly labeled as such on the order, all applicable regulations have been followed, and price reasonableness has been determined by the *ordering activity* for the open market (non-contract) items.

Single orders of 250 licenses or more are entitled to one copy of the media at no charge. Additional media must be purchased if more than one copy is required.

**8.2 Electronic Distribution.** Softmart does not offer electronic download of media or documentation at this time. However, DoD users will have access to the Microsoft Volume Licensing Services (MVLS) web site provided by Microsoft. This site offers a software download feature, which enables Select and Enterprise volume licensing program customers to download software from the Licensing CD kit directly from the MVLS web site at <http://licensing.microsoft.com/>. Not all software is available for downloading.

**9. Software Assurance (Maintenance).** The term of Software Assurance is three years. Coverage shall commence upon purchase by the end user and continue for a three year term. While Software Assurance grants users the right to upgrades and updates, customers must request such upgrades or updates by downloading web accessible information or purchasing the media. The contractor shall provide notice of update/upgrade availability on the contractor web site and notify the service program offices via email. Email notices shall be furnished to [lindag@spawar.navy.mil](mailto:lindag@spawar.navy.mil), [Adelia.Wardle@mail1.monmouth.army.mil](mailto:Adelia.Wardle@mail1.monmouth.army.mil), and [robert.spredbury@gunter.af.mil](mailto:robert.spredbury@gunter.af.mil).

**9.1 Desktop Configuration Renewals (CLINs 1004 thru 1011).** Customers are eligible to purchase renewal items under the following conditions:

- All components of the existing desktop configuration are properly licensed and are at the current version of the software. This eligibility expires on 7/31/02; or,
- All components of the desktop configuration are properly licensed and have existing Upgrade Advantage or Software Assurance coverage; or
- All components of the desktop configuration are properly licensed and all payment obligations under an Enterprise Agreement enrollment have been met.

This eligibility applies regardless of the contract vehicle used to acquire the current licenses or upgrade protection. In the event that the current version of software, or the expiring Upgrade Advantage/Software Assurance coverage, was not purchased from another Enterprise Agreement, a Proof of Eligibility must be provided to the contractor. The Proof of Eligibility is a written notice from the Contracting Officer that states the customer (enrollee) is properly licensed for all of the components of the desktop configuration and is eligible to enroll under the applicable product configuration renewal item.

**9.2 Single Products (CLINS 0001 thru S001).** Upgrade Advantage or Software Assurance products may be purchased subject to the normal licensing requirements imposed by Microsoft. No additional certifications are required.

**10. Technology Improvement.** The Government may solicit and the BPA holder is encouraged to propose independently, technology improvements to the BPA. Proposals shall be submitted by the BPA holder and include a description of the products and/or services, an electronic copy of the pricing tables, technical literature that describes the products and/or services, and evidence of inclusion on GSA schedule.

**11. Substitution and Technology Refreshment.** If at any time during the life of this BPA, the original manufacturer of the equipment (includes software, hardware and firmware) schedules the products for discontinuation, improvement and/or replacement, the BPA holder shall provide a proposal to include the new or revised products on the BPA under the appropriate line items. Proposed prices for new or revised products shall be constructed in accordance with paragraph 6 of this BPA for most favored prices. Discounts shall be at the same or greater discount level as the original BPA product prices. Proposals shall be submitted to the Contracting Officer within seven (7) days of the BPA holder's awareness of the OEM's

intent. Improvement of product includes new releases, updates, upgrades including additional features and functionality, and successor or upgrade products.

## **B. AUTHORIZED USERS**

### **1. Administration.** This BPA will be administered by the following organization:

Naval Inventory Control Point  
5450 Carlisle Pike  
Mechanicsburg, PA 17055

**2. Authorized Users.** The BPA is open for ordering by all Department of Defense (DoD) Components, the Coast Guard, and the Intelligence Community. For the purposes of this agreement, a DoD component is defined as: the Office of the Secretary of Defense (OSD), the Military Departments, the Chairman of the Joint Chiefs of Staff, the Combatant Commands, the Inspector General of the Department of Defense (DoD IG), the Defense Agencies, the DoD Field Activities and all other organizational entities within the DoD. This BPA is also open to DoD Contractors authorized to order in accordance with the FAR Part 51.

### **3. BPA Points of Contact:**

#### **3.1 Contracting Office:**

##### **Point of Contact:**

Naval Inventory Control Point  
Code 0272.5, Building 407  
5450 Carlisle Pike  
Mechanicsburg, PA 17055-0788

POC: Sylvia Johnson  
Phone: (717) 605-1548  
Fax: (717) 605-4600  
Email: [sylvia\\_c\\_johnson@icpmech.navy.mil](mailto:sylvia_c_johnson@icpmech.navy.mil)

##### **Procuring Contracting Officer (PCO):**

Naval Inventory Control Point  
Code 0272  
5450 Carlisle Pike  
Mechanicsburg, PA 17055-0788

PCO: Rod Klinger  
Phone: (717) 605-3824  
Fax: (717) 605-4600  
Email: [rodney\\_L\\_klinger@icpmech.navy.mil](mailto:rodney_L_klinger@icpmech.navy.mil)

#### **3.2 Program Management:**

##### **Software Product Manager (SPM):**

DON IT Umbrella Program Management Office  
SPAWAR Systems Center San Diego  
Code D829  
53560 Hull Street  
San Diego, CA 92152-5001

SPM: Linda Greenwade  
Phone: (619) 524-9616  
Fax: (619) 524-9678  
Email: [lindag@spawar.navy.mil](mailto:lindag@spawar.navy.mil)

##### **or Alternate Point of Contact:**

DON IT Umbrella Program Management Office  
SPAWAR Systems Center San Diego  
Code D829  
53560 Hull Street  
San Diego, CA 92152-5001

POC: Peggy Harpe  
Phone: (619) 524-9644  
Fax: (619) 524-9678  
Email: [harpep@spawar.navy.mil](mailto:harpep@spawar.navy.mil)

**3.3 Financial Management Office (FMO):**

SPAWAR Systems Center Charleston  
Norfolk Office  
Code 645.2, Building V-53  
P.O. Box 1376  
Norfolk, VA 23501-1376

If overnight or express mail is used, the correct address is:

SPAWAR Systems Center Charleston  
Norfolk Office  
Code 645.2, Building V-53  
9456 Fourth Avenue  
Norfolk, VA 23511-2130

FMO: Jakki Rightmeyer  
Phone: (757) 445-1493  
Fax: (757) 445-2103  
Email: [rightmej@spawar.navy.mil](mailto:rightmej@spawar.navy.mil)

**3.4 Customer Point of Contact:** (To be specified on each order.)

**C. ORDERING**

1. It is the intention of the Government to use existing and future capability of the DoD Standard Procurement System, Electronic Data Interchange (EDI) capability, Government procurement card, and vendor electronic ordering capability to create a paper-less ordering, invoicing and payment process. During the term of the BPA, the Contractor shall participate to achieve this objective.

2. **Delivery Orders.** The scope of this effort is worldwide. Delivery requirements will be stipulated on Delivery Orders. Ordering via this BPA is decentralized. Orders are prepared by a Government Ordering Officer (a duly warranted Contracting Officer whose warrant authorizes purchases from the GSA Schedule) in accordance with the terms and conditions of this BPA and the GSA Schedule. Orders may be placed by EDI, credit card, facsimile, on an authorized form such as a Standard Form (SF) 1449 or Department of Defense (DD) Form 1155, or by logging on to the Softmart purchasing page at [www.softmart.com](http://www.softmart.com).

3. **Users' Ordering Guide.** The Contractor shall develop a Users' Ordering Guide in coordination with the Government that will be posted to the Contractor web site and various Government sites. The Ordering Guide is required within thirty (30) days of BPA issuance and made available on the Contractor's home page. This guide shall be continuously updated as required. The guide shall contain all information necessary for geographically dispersed activities to place orders, including, as a minimum:

- a. URL where a complete list of products available, with appropriate contract line item numbers (CLINs) and associated prices can be found
- b. Government and Contractor Points of Contact
- c. Description of the ordering process
- d. Program Terms and Conditions
- e. License Terms and Conditions
- f. Information necessary to complete a DD350
- g. Range of discounts

h. Links to DoD ESI and the Government web sites

**4. E-Commerce Site.** DoD Chief Information Officer (CIO) Guidance and Policy Memorandum No. 12-8430-July 26, 2000 – Acquiring Commercially Available Software, directs software buyers and requiring officials to check the DoD ESI website for DoD inventory or an ESA before using another method of acquisition. These steps for the buyer are summarized from the DoD ESI Policy:

- a. Check the Enterprise Agreement Summary Table to determine if software rights or maintenance have already been purchased and are available from DoD inventory. If they are available, purchase the designated software from DoD inventory and reimburse the SPM.
- b. If the required software rights or maintenance are not available from inventory or from an ESA, you may use an alternate method of acquisition, subject to laws and policy.
- c. If the required software rights or maintenance are not available from inventory but are available from an ESA, you must follow the procedure in the DoD ESI Policy, Section 6.2.3.
- d. If you must obtain the software or software maintenance outside the DoD ESA, you may seek a waiver from a management official designated by your DoD Component.

This BPA will be posted to the DoD ESI website as part of the ESI program. The web site can be viewed at <http://www.don-imit.navy.mil/esi>.

On-line ordering can also be accomplished at <http://www.itec-direct.navy.mil>. ITEC Direct is the Navy's World Wide Web accessible shopping and order processing tool. The following requirements apply to this BPA:

- a. This BPA may be placed in the Department of the Navy's (DON) ITEC Direct system as part of the DON Information Technology Electronic Commerce (ITEC) Direct Project. If placed in ITEC Direct, the contractor shall insure that the data and information obtained through ITEC Direct is current, accurate, complete, in the standard format enabling expedient data loading and relevant to the acquisition vehicle. The standard format is provided in Attachment E.
- b. The Contractor shall maintain a database of prices with the required and relevant information and links to technical specifications to be accessible by ITEC Direct in a distributed database environment.
- c. The Contractor shall maintain coordinated and integrated hypertext links to ITEC Direct from their World Wide Web site(s) to the ITEC Direct site and shall insure the integrity of any data and information posted on their web sites or in the ITEC Direct web site for their acquisition vehicle. This effort may require the Contractor to adapt their practices so that electronic commerce can be conducted through ITEC Direct to the vendor.
- d. The Contractor shall provide EC/EDI capabilities and accept and respond to secure on-line orders and customer requests consistent with the terms of this acquisition vehicle.
- e. The Contractor shall adapt its business processes, at no additional cost to the government, as the DoD Virtual Information Technology Marketplace (VITM) and ITEC Direct technical requirements, environment and architecture evolve.

This BPA may also be loaded into the electronic catalog systems of other DoD agencies.

**5. Delivery Schedule.** The Contractor will be required to deliver all products within 7 days of receipt of order. More expedient delivery terms may be proposed on individual orders, and are encouraged. Deliveries will be made to the address specified on the delivery orders issued against the BPA.

**6. Delivery Notice.** Unless otherwise agreed to, all deliveries ordered under this BPA must be accompanied by a delivery notice, ticket or sales slips that must contain at a minimum the following information:

- a. Name of Contractor
- b. GSA Contract Number
- c. BPA Number
- d. Product Description/Model numbers
- e. Delivery order number
- f. Date of purchase
- g. Quantity, unit price and extension of each item (unit prices need not be shown when incompatible with the use of automated systems; provided that the invoice is itemized to show the information)
- h. Date of shipment

**7. Suspension.** There may be occasions where the Government may suspend ordering (by CLIN up to and including the entire BPA.) If a suspension is announced, the Contractor shall adhere to this suspension by not accepting/processing delivery orders for the suspended item(s).

#### **D. INVOICING AND PAYMENT**

**1. Invoicing.** The requirements of a proper invoice are as specified below as required by FAR 52.212-4 in the Federal Supply Schedule contract. Full text of this clause can be found on the web at URL: <http://farsite.hill.af.mil/>. The contractor shall submit an original invoice and three copies (or electronic invoice, if authorized), to the address specified on the delivery orders issued against the BPA. An invoice must include:

- a. Name and address of the Contractor
- b. Invoice date
- c. Contract number, contract line item number and, if applicable, the order number
- d. Description, quantity, unit of measure, unit price and extended price of the items delivered
- e. Shipping number and date of shipment, including the bill of lading number and weight of shipment if shipped on Government bill of lading
- f. Terms of any prompt payment discount offered
- g. Name and address of official to whom payment is to be sent
- h. Name, title, and phone number of the person to be notified in event of defective invoice

Invoices will be handled in accordance with the Prompt Payment Act (31 U.S.C. 3903) and Office of Management and Budget (OMB) Circular A-125. Prompt Payment Contractors are encouraged to assign an identification number to each invoice.

**2. Fast Payment Procedure.** The provisions of FAR 52.213-1 FAST PAYMENT PROCEDURE are incorporated in this BPA by reference and pertain to Credit Card purchases or other applicable order deliveries. Full text of this clause can be found on the web at URL: <http://farsite.hill.af.mil/>.



**3. Precedence.** The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of the BPA and the Contractor's invoice, the provisions of the BPA will take precedence.

#### **4. Fees and Payments.**

**4.1 GSA Industrial Funding Fee.** The unit prices include a markup to account for the GSA fee. The contractor shall be responsible for all required filings to GSA and for payment of this fee in accordance with applicable GSA instructions.

**4.2. Acquisition, Contracting, and Technical (ACT) Fee.** The cost of awarding, administering and managing this BPA is included in the prices charged to ordering activities. The ACT fee is 2%. Remittance of the ACT fee shall be made on a calendar quarterly basis (i.e. January –March, April – June, July – September, and October –December) or as otherwise requested by the Software Product Manager (SPM) and is due thirty (30) days following the completion of the reporting period. Negative reports are required. ACT fees that have not been paid within the prescribed thirty (30) days shall be considered a debt to the United States Government under the terms of FAR 32.6. The Government may exercise all its rights under the contract, including withholding or setting off payments and interest on the debt (see FAR 52.232-17, Interest). Failure of the Contractor to pay the ACT Fee in a timely manner may result in termination of the BPA.

**4.4 Fee Distribution.** The Navy, Army and Air Force are participating in a fee-sharing program. The contractor shall collect the 2% ACT fee and distribute in accordance with the following procedures. Fee sharing shall be determined by the End User Agency or Service identified in the monthly Report of Sales. This field shall be notated DON, DOA, DOAF or DOD as appropriate.

##### **4.4.1 ALL SALES:**

The 2% ACT fee is split equally between the DoD Component whose customer places the order and the DoD Component that manages the ESI agreement. In other words, any Air Force order against an ESI agreement managed by the Navy results in a 1% portion of the 2% fee being returned to the Air Force acquisition organization (listed under Air Force Sales). The Navy will retain the entire 2% fee under orders issued for Navy activities or those activities that do not collect a fee under the ESI agreements managed by the Navy. The contractor is responsible for distributing the ACT fee to all applicable Services in accordance with the instructions herein. The amount of ACT Fee due the FMO shall be calculated at 1% for Army sales, 1% for Air Force sales and 2% for all other sales.

Remit ACT Fee to the Financial Management Office (FMO) by corporate or cashier's check made payable to "Treasurer of the United States".

Checks must include the following information to ensure proper crediting of the payment:

BPA #N00104-02-A-ZE84

DoD Microsoft Enterprise Software Agreement

ACT Fee

If using overnight or express mail, send check to:  
SPAWAR Systems Center Charleston  
Attn: Jakki Rightmeyer  
Norfolk Office  
Code 645.2, Bldg. V53  
9456 Fourth Avenue

If using regular mail, send check to:  
SPAWAR Systems Center Charleston  
Attn: Jakki Rightmeyer  
Norfolk Office  
Code 645.2, Bldg V53  
P.O. Box 1376

Norfolk, VA 23511-2130

Norfolk, VA 23501-1376

A copy of the ACT fee check that is submitted to SPAWAR Systems Center Charleston shall be forwarded to the SPM. Email to: lindag@spawar.navy.mil

#### **4.4.2 ARMY SALES:**

The amount of ACT Fee due DFAS Pensacola shall be calculated at 1% of all Army sales.

Remit ACT Fee to DFAS Pensacola by corporate or cashier's check made payable to "Treasurer of the United States" notated with the following information:

BPA #N00104-02-A-ZE84

SCP Fee Reimbursement

\*\*\*Checks must be accompanied by a transmittal letter (sample to be provided under separate cover) that cites the applicable accounting data to ensure proper crediting of the payment.

Send check and transmittal letter to:  
Defense Finance & Accounting Service  
Code FD  
Attn: DFAS-PE (FD-SCP)  
130 West Avenue, Suite A  
Pensacola, FL 32508

Mail a copy of the check and letter to:  
CECOM-Systems Management Center  
U.S. Army Small Computer Program  
AMSEL-DSA-SCP (Attn: Cheryl Gregory)  
Fort Monmouth, NJ 07703-5605

#### **4.4.3 AIR FORCE SALES:**

The amount of ACT Fee due DFAS Pensacola shall be calculated at 1% of all Air Force sales.

Remit ACT Fee to DFAS Pensacola by corporate or cashier's check made payable to "Treasurer of the United States" notated with the following information:

BPA #N00104-02-A-ZE84

ESI-SW Fee Sharing

\*\*\*Checks must be accompanied by a transmittal letter (sample to be provided under separate cover) that cites the applicable accounting data to ensure proper crediting of the payment.

Send check and transmittal letter to:  
DFAS OPLOC/PE  
Building 603-2, Code FDA-SSG  
130 West Avenue, Suite A  
Pensacola, FL 32508-5120

FAX a copy of the check and letter to:  
HQ SSG/ITS  
Attn: Bob Hamrick, Bldg 884, Rm 1437  
501 East Moore Drive  
MAFB-Gunter Annex, AL 36114-3004  
FAX: (334) 416-5796

### **E. BPA MANAGEMENT AND OVERSIGHT**

1. The Contractor must provide centralized administration, in the form of a Program Manager, in support of all work performed under this BPA. The Program Manager, at a minimum, is required to participate in periodic program management reviews (which may require travel to a Government named site). Additional functions would include customer service, periodic program management reviews, invoicing, payment and submission of monthly and quarterly reports. The Contractor shall ensure that all sales personnel are aware

of the Enterprise Software Initiative Program and enforce the policy that this BPA is the preferred DoD procurement vehicle for the products within.

**2. Report of Sales.** A Report of Sales as described herein shall accompany the remittance of the ACT Fees to enable verification of the fee amounts rendered. Submission of the Report of Sales shall be made on a monthly basis or as otherwise requested by the SPM. The monthly report is due, in electronic format, within fifteen (15) days of the monthly reporting period. In addition to the regular monthly submissions, a Quarterly Report of Sales shall also accompany the ACT Fee payment. The Quarterly Report of Sales shall be submitted to the FMO, SPM, PCO and fee-sharing services points of contact in electronic format within fifteen (15) days following the completion of the monthly reporting period. The Reports of Sales shall contain, but are not limited to, the following data: a list of orders by Ordering Activity; CLIN's ordered; CLIN prices; value of orders; status of orders; and cumulative sales data for the month, quarter, year, and BPA to date. If the BPA contains services current ACT fee paid by Delivery Order and total ACT fees paid will be included in the report. The report shall be submitted in the standard format provided in Attachment D.

**3. Records.** The Contractor shall maintain archival copies of all orders for the life of the BPA. Copies shall be made available to the Government upon request.

**4. Program Management Reviews (PMR).** The Contractor shall participate in regular reviews of the progress of the BPA. Reviews shall be held at least twice yearly as scheduled by the Software Product Manager. During these reviews the Contractor shall report on among other things, status of BPA sales, marketing and any outstanding issues concerning the BPA. PMR agenda and presentation format shall be provided prior to each PMR. Travel expenses are the responsibility of the contractor.

**5. Marketing.** The Contractor shall dedicate reasonable resources to this effort and work to market and advertise this agreement. Desired actions include: advertising resultant vehicles on the contractor's Internet site and advertising the agreement at relevant trade shows, participation in agency sponsored events and news media geared to Government/DoD IT people.

## **F. STANDARDS**

**1. YEAR 2000 Compliance.** All products provided under this BPA shall be Y2K compliant as defined in FAR 39.002.

**2. JTA Compliance.** All products offered shall comply with the appropriate Publicly Available Standards (PAS) (i.e., TIA, EIA, ANSI, IEEE, ISO) and the applicable DoD information technology standards contained in the Joint Technical Architecture (JTA). At a minimum, all deliverables must be Level 5 Defense Information Infrastructure Common Operating Environment (DII COE) compliant as defined in the Integration and Runtime Specification (I&RTS), Appendix B: Compliance Checklists. More information on DoD standards can be found at <http://www.itsi.disa.mil>.

**3. Section 508 of the Rehabilitation Act Compliance.** All products provided under this BPA must meet the applicable accessibility standards at 36 CFR Part 1194 as required by FAR Case 1999-607. The Contractor's Section 508 compliancy information can be found at [www.microsoft.com/enable/microsoft/section 508.htm](http://www.microsoft.com/enable/microsoft/section%20508.htm).